

The Children's Hospital of Philadelphia<sup>®</sup>  
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**SYSTEMATIC APPROACH TO TRAFFIC SAFETY  
PROGRAMS: DESIGN, SELECTION, EVALUATION**

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Director Advocacy and Outreach

Lifesavers Conference  
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### GOALS FOR WORKSHOP

- **Formal presentation**
  - Understand elements of a Logic Model
  - See how the structured approach can be applied to road safety (ex: child passenger safety)
  - Understand difference between Logic Model and Program Theory and how they work together
- **Group work**
  - Apply your background to strategically plan activities to improve teen driver safety using a systematic approach

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### CENTER FOR INJURY RESEARCH AND PREVENTION THE CHILDREN'S HOSPITAL OF PHILADELPHIA RESEARCH INSTITUTE



Dedicated to advancing the safety of children, youth and young adults through research and action.

- **Comprehensive**  
From Before-the-Injury prevention  
To After-the-Injury healing
- **Interdisciplinary**  
Behavioral science, clinical care, engineering, epidemiology, public health and communications
- **Engaged**  
Large network of partnerships with universities, government, industry and non profit sector
- **Translational**  
Practical tools & recommendations for families, professionals and policymakers

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**INJURY: LEADING CAUSE OF CHILD DEATH/DISABILITY**  
EVIDENCE-BASED RESOURCES ARE AVAILABLE.  
HELP SPREAD THE WORD...

1 Prevent the **crash**

[teendriversource.org](http://teendriversource.org)



2 Prevent crash & other **injury**

[chop.edu/carseat](http://chop.edu/carseat)



3 Promote **injury recovery**

[AfterTheInjury.org](http://AfterTheInjury.org)

[chop.edu/concussion](http://chop.edu/concussion)



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**KEY CONCEPTS OF LOGIC MODEL**

- **Focus with clear step-wise goals**
  - What change do you hope to see, by whom, over what time period?
- **Actions tied to true outcomes**
  - Evidence-based “If-Then” relationships
  - Measureable outcomes – verify or revise
- **Outcomes are realistic**
  - Recognizes available resources, time frame

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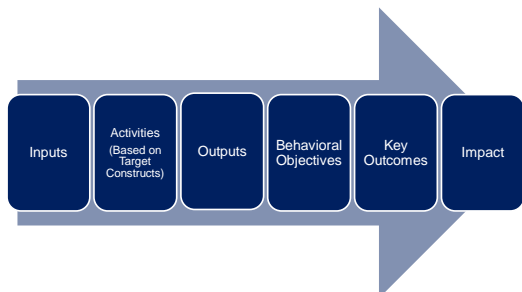
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**LOGIC MODEL STRUCTURE**



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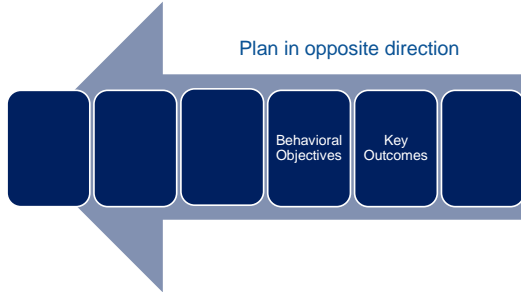
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## STEP 1: DEFINE SMART KEY OUTCOMES & BEHAVIORAL OBJECTIVES




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### STEP 1.1 DEFINING SMART OUTCOMES & OBJECTIVES

- **Specific**
  - Concrete, detailed, well defined; how will you know when you succeeded?
- **Measureable**
  - Numbers, metrics – allow for monitoring, comparisons
- **Achievable**
  - Must be feasible & room to change
- **Realistic**
  - Think about constraints (resources, time frame, population)
- **Time-Bound**
  - Over what time frame?

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### SMART: QUESTIONS TO ASK YOURSELF

Specific	Measurable	Achievable	Realistic	Time-Bound
Is the outcome described with strong action verbs such as conduct, develop, build, plan, or execute?	How will we know that change has occurred? (What are the metrics?)	Can it be done in the proposed timeframe?	Do we have the resources available to achieve this outcome?	Over what time frame does this outcome need to be achieved?
Who will be involved? Did we get their input?	How will we collect metrics?	Are the limitations and constraints understood?	Is it possible to achieve this outcome?	
Are actions assigned to specific people/groups?		Can we achieve this outcome with the resources available?	What is the baseline for the population? Their priorities?	
Will this outcome lead to the desired results?				

Adapted from the CDC

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### STEP 1.2: OUTCOMES WITHIN REACH TOO LONG TERM? BREAK THEM DOWN

- Break the long-term outcome down into chunks.
- Create **achievable** intermediate outcomes to keep progress on track
- Remember– break into “If-Then” steps
  
- Long-term outcomes (e.g., 7-10 years)
- Intermediate-term outcomes (e.g., 4-6 years)
- Short-term outcomes (e.g., 1-3 year)

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### EXAMPLE

- **Long-term**
  - The “Key Outcome”
  - Reduce child (age <16 years) passenger safety deaths in the US by 50% over 10 years
- **Medium term**
  - Increase appropriate child restraint use and rear-seating by 50% for US children through age 12 years
- **Shorter-term**
  - Increase belt-positioning booster seat use by 50% for US children ages 4-8 years of age

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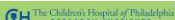
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### STEP 1.3: DEFINE BEHAVIORAL OBJECTIVES OUTCOMES DON'T JUST HAPPEN... SOMEONE NEEDS TO DO SOMETHING

- Key outcome: “the prize”
  - Reduce injuries
- BUT key outcome is broad, so...
  - What behavior leads to key outcome?
  - Who needs to do it?

Key Outcome

↓injuries

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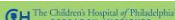
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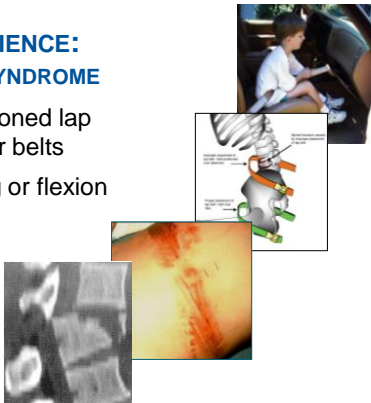
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### LOOK AT SCIENCE: SEAT BELT SYNDROME

- Poorly positioned lap and shoulder belts
- Submarining or flexion about belt
- Injuries
  - Spine
  - Abdomen



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### AN EVIDENCE-BASED SOLUTION PARENTS: USE APPROPRIATE RESTRAINTS

#### Booster Seat



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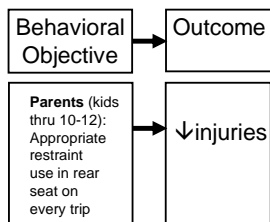
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### EXAMPLE: BEHAVIORAL OBJECTIVE

**Behavior:** Action by person under circumstance

**Behavioral outcome:** Measurable behavior

**Consider:** Salience, impact on Key Outcome



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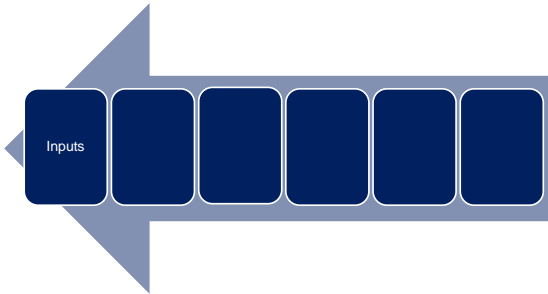
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## STEP 2: TAKE STOCK OF YOUR RESOURCES



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## INPUTS DRIVE THE SMART OUTCOMES & OBJECTIVES

- Take stock of your available “inputs” and redefine outcomes, as appropriate
  - Funding
  - People
  - Expertise
  - Partnerships
  - Etc.

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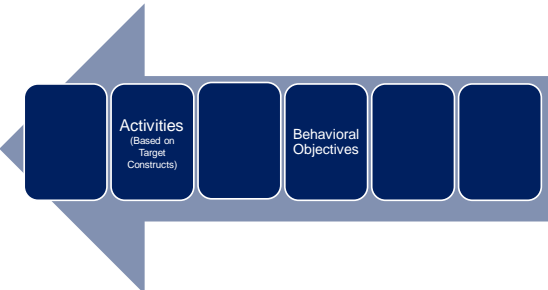
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## STEP 3: DEFINE PROGRAM ACTIVITIES MUST BE LINKED TO BEHAVIORAL OBJECTIVES



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### DEFINE YOUR ACTIVITIES SYSTEMATICALLY – ITS TIME FOR PROGRAM THEORY



- Exactly what will you do to achieve your outcome?
- Your activities need to have clear, defensible links to the outcomes.
- A **Program Theory** can act as a compass to guide your detailed planning & evaluation.

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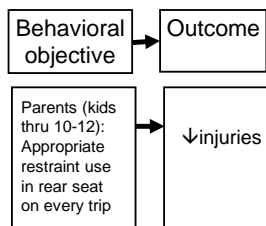
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### STEP 3.1: REMEMBER BEHAVIORAL OBJECTIVE

Behavioral Objective: Specific action by specific person in specific circumstance



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### STEP 3.2: UNDERSTAND THE BEHAVIOR WHY DO/DON'T PEOPLE DO IT

- Ask your target audience **7 questions**:
  1. Advantages?
  2. Disadvantages?
  3. What would make it easier?
  4. What would make it harder?
  5. Who wants you to perform the behavior?
  6. Who doesn't want you to perform the behavior?
  7. How much do their opinions matter to you?

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## UNDERSTAND THE BEHAVIOR WHY DO/DON'T PEOPLE DO IT?

- Norms
  - Other parents aren't using them
  - "If it were important enough, it would have been a law."
- Self-efficacy
  - Didn't know how to use booster
- Knowledge
  - Didn't know of the injuries that could happen
- Beliefs
  - Boosters are not better than belts

Winston, Erkoboni, et al. J of Trauma. Sept 2007

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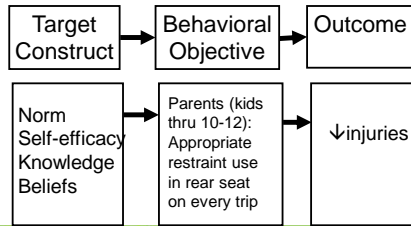
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## STEP 3.3: DETERMINE TARGET CONSTRUCTS

Target Construct: Specific knowledge, belief, skill, factor that can be influenced



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## STEP 3.4: CHOOSE ACTIVITY(IES)

- Must address target constructs
  - Room to change, feasible to change
- Must be as simple as possible & engaging
- Must match content to context
- Adapt or develop?
  - Review existing interventions before starting from scratch
  - Remember to look beyond specific field of interest (eg., traffic safety)
  - If starting from scratch, requires formative research and an open mind

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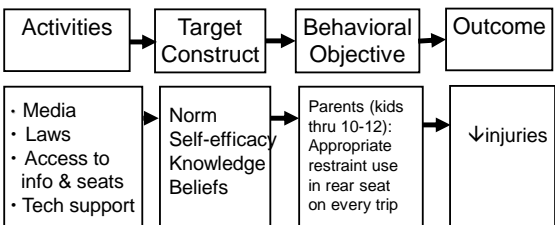
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**EXAMPLE**

Activity content: Specific message, interaction, info, etc.  
 Consider: Influence on TC, format, delivery, target person




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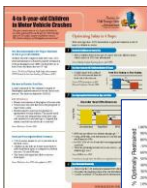
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**EXAMPLE: SPECIFIC ACTIVITY**  
**PROVIDE PUBLIC AND PROFESSIONAL EDUCATION**

Summary Reports on Issues



Fact sheets



Educational Images  
 Charts and graphs




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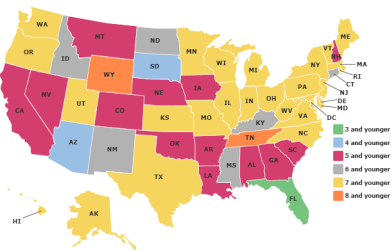
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**EXAMPLE: SPECIFIC ACTIVITY**  
**ENHANCE CHILD RESTRAINT LAWS**



In 2011, 48 state and 2 federal laws – new norm

Source: www.IIHS.org

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**EXAMPLE: SPECIFIC ACTIVITY  
 PROVIDE WEB ACCESS TO RESOURCES**

<http://www.chop.edu/carseat>



Content also available in Spanish

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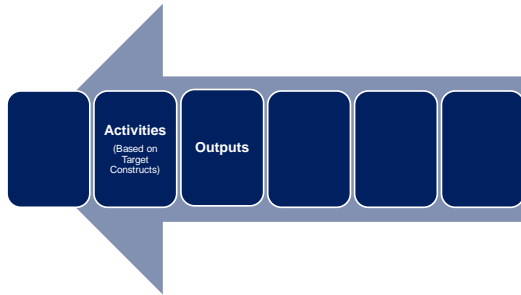
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**STEP 4: DEFINE OUTPUTS  
 MEANINGFUL MEASURES OF ACTIVITY**




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**OUTPUTS =  
 DIRECT PRODUCTS OF PROGRAM ACTIVITIES**

- Meaningful measures of activity fidelity
  - Was the activity conducted as intended?
  - Did it reach adequate metrics? SET TARGETS
- Examples:
  - # Visits to website
  - # Laws passed
  - # Participants at a "car seat check"
  - # booster seats given away

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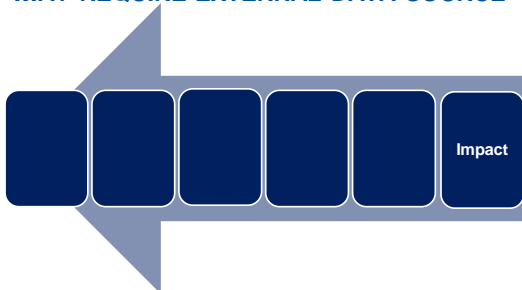
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**STEP 5: MEASURE IMPACT**  
**MAY REQUIRE EXTERNAL DATA SOURCE**




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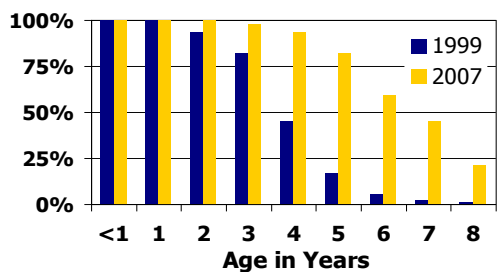
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**STEP 5.1: SHORT-TERM IMPACT (BO)**  
**CHILD RESTRAINT USE OVER TIME**



Source: Partners for Child Passenger Safety

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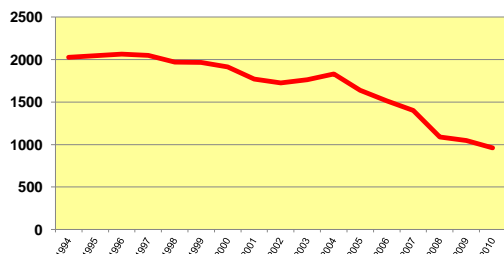
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**STEP 5.2: LONG-TERM IMPACT (KO)**

Nearly 50% reduction in deaths to children < 16



Over 7500 lives saved since 1997

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NHTSA FARS

### GROUP ACTIVITY: LET'S SAVE TEEN LIVES!



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### SMALL GROUP ACTIVITY: DESIGN A YOUNG DRIVER SAFETY PROGRAM

- You are a local NGO with a grant to implement a Young Driver Safety program
  - to help decrease teen driver crash-related injuries and fatalities.
  - \$250,000/ year over 3 years???
- Program needs to address at least one key crash injury causation factor:
  - Low seat belt use, driving inexperience/immaturity, impaired driving, distracted driving
- Refer to Group Handouts

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### SMALL GROUP ACTIVITY: 1. DEFINE OUTCOMES

- Step 1
  - What do you hope to achieve?
  - What does success look like?
  - How will you measure it?
- Step 2
  - Break down outcomes into long, medium and short-term with If-Then Statements.

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### SMALL GROUP ACTIVITY: 2. DEFINE BEHAVIORAL OBJECTIVES

- Step 1: Choose ONE of your short-term outcomes
- Step 2: Name all of the people/groups who have a role in achieving this outcome
- Step 3: Clearly define the behavioral objectives for each of these people/groups
  - **Who** will do **what** under **which circumstances**?

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### SMALL GROUP ACTIVITY: 3. PRESENT BEHAVIORAL OBJECTIVES

- 2 minutes per group
- Questions and feedback

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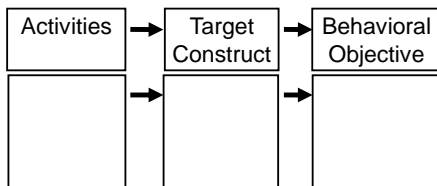
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### WHOLE GROUP: 4. DETERMINE TARGET CONSTRUCTS

- Consider barriers and facilitators
- Target Constructs= specific knowledge, belief, skill, factor that can be influenced



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**WHOLE GROUP:**  
**5. DETERMINE ACTIVITIES**

- Choose intervention that addresses target constructs, the room-to-change
- Specific message and activity?
- Adapt existing program or develop new?
  
- Link each activity to a target construct

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**HOMEWORK: (???)**  
**6. MAKE IT REAL**

- Refine based on available inputs
  - Staff, funds, partners, current environment/ laws, etc.
- What are those measurable short-term outputs?
  - How will you know that the activity was carried out as intended?
  - What are your target metrics?

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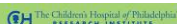
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**FOR MORE INFORMATION –**  
**LOGIC MODELS AND PROGRAM THEORY**

- Accessible from [teendriversource.org](http://teendriversource.org) “I am a Researcher” portal:
  - *Injury Prevention* journal article
  - W.K. Kellogg Foundation Logic Model Development Guide

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